



This week's hot jobs

**NADIA Global
Gulf's #1 Recruiter**

**AUDIENCE STUDIES STATISTICIAN (UAE NATIONAL)
- AED 60,000/-
(Ref – 29154)**

An iconic reputed entity in Abu Dhabi requires Audience Studies Statistician to contribute within their visitor experience and sales department. Ideal candidate shall be adept in collection and analysis of data submission on comprehensive quantitative and qualitative studies. Successful incumbent shall be responsible to provide recommendations for improvisation based on the studies conducted and data collected in line with the entity strategy, mission and key performance indicators. Candidates must possess expertise in Data modelling, CRM, IT and business intelligence in addition to deliver quality statistical surveys. UAE national with bachelor's degree and excellent communication skills are welcome.

**BUSINESS DEVELOPMENT MANAGER (UAE NATIONAL)
(Ref – 29190)**

We are looking for an Emirati Business Development Manager to be based in Abu Dhabi. You will be responsible for identifying, qualifying, securing business opportunities, coordinating business generation activities, developing customized targeted sales strategies for training and recruitment services. You should have minimum 2 years of experience in Sales / Business Development role.

**PRODUCTION DIRECTOR - AED 50,000/-
Ref – 29182)**

A reputed entity in Abu Dhabi requires a Production Director for their entertainment and events division. Potential candidates will have the ability to lead a team and shall engage in creative design and production activities. Candidates will not only pursue new opportunities for business across the whole spectrum of events and exhibition management but shall develop a process for the evaluation and scrutiny of potential projects that efficiently determine the viability. Ideal candidate shall manage the processes and resources required to produce the best possible responses to RFPs and invitations to bid. Degree holders with excellent expertise in events networking and project delivery are welcome.

**SENIOR ARCHITECTURAL SPECIFICATION WRITER - AED 40,000/-
(Ref – 29175)**

A well-established international project design company is looking for a European Architectural Engineer with more than 15 years of specification writing experience, with at least 5 years of those spent in the GCC and MENA region using NBS tools or equivalent international European and British formats. Ideal candidate should be a registered member of relevant professional body such as RIBA/NBS, CSI, BSI and CIPS.

**TECHNICAL DIRECTOR - AED 50,000/-
(Ref – 29172)**

A leading design, construction and infrastructure development company requires Technical Director for their Abu Dhabi location. Ideal senior candidate must be a civil engineer or graduated in architecture discipline with excellent expertise in design management, supervising team of architects, consultants and designers in the region. Reporting to the Project Director and CEO, the key personnel shall champion design progress, manage budgets and should have the calibre to deliver the projects on time. Whilst the person shall propose value engineering to reduce the construction costs / time schedule; he / she will liaise with the stake holders displaying excellent communication and interpersonal skills. Candidates with English and Arabic speaking skills are welcome.

**BUSINESS DEVELOPMENT MANAGER -
AED 35,000/- (NEGOTIABLE)
(Ref – 29195)**

Our multinational client involved in designing, building, financing and operating of utility power projects requires a Business Development Manager who must have experience in developing power / utility infrastructure projects such as IPP / IWP / IWPP / PPP across Middle East, South Asia and America regions. Candidate should have extensive knowledge of project finance and be familiar with its mechanisms for the purpose of optimizing financing schemes for new projects. It is preferable that the person is also familiar with a bidding process for the infrastructure projects as this person will play a leading role in developing competitive bids for such projects especially in the MENA region. Ideal candidate should have 5 years of proven experience in power plant operations, water project development & management and utility construction.

**MARKETING AND SALES MANAGER - AED 30,000/-
(Ref – 29185)**

A leading bio-fertilizer production company requires an enthusiastic and client-focused Sales and Marketing professional with extensive experience in selling fertilizer products in the Gulf. The successful candidate will be responsible for implementing strategy and assume accountability for delivering new sales in the region.

**PARK MANAGER - AED 30,000/-
(Ref – 29183)**

A leading amusement park in UAE is looking for a Park Manager. You will be responsible in managing the overall operations with concentration in sales, revenue generation, marketing, promotions and customer service. You must have extensive experience in management and operation of amusement or waterpark and leisure facilities. Must have strong sales / marketing background and knowledge of UAE market is essential.

**GROUP HR MANAGER - AED 25,000/-
(Ref – 29186)**

A leading UAE based business setup company is looking for a Group HR Manager. You will be responsible in developing / implementing HR strategies and initiatives aligned with the overall business strategy, developing and implementing group wide performance appraisal program, supervising HR Executives, preparing semi-annual HR requirement plans, recommending compensation and benefit program to Board of Directors, implementing approved plans and ensuring legal compliance throughout HR management. Must have a Bachelor's degree and CIPD would be an advantage.

**FINANCE MANAGER - AED 25,000/-
(Ref – 29191)**

A large well-established investment company in Dubai is looking for a Finance Manager who is hands on, proactive and have good leadership skills combined with minimum 10 years of experience. You will support in budgeting, forecasting, financial analysis and reporting. You will play an important role in managing financial performance and implementing finance strategies to achieve committed business performance. Professional qualification such as ACCA / CPA or similar will be considered a plus.

**BUSINESS ANALYST - AED 16,000/-
(Ref – 29194)**

An International satellite company requires a Business Analyst / MIS manager with 5 years of experience in IT / Telecoms field. Responsible to maintain a constant awareness of trends and market conditions in order to provide strategic advice to senior management. Preferably an added advantage if candidate is aware of ISP terminologies like KBPS / MB, bank up, satellite, etc.

**SENIOR ACCOUNTANT - AED 15,000/-
(Ref – 29178)**

A well-established company is looking to hire a Senior Accountant with strong book-keeping experience, keen understanding of cost accounting, processing invoices and day-to-day accounting. The ideal candidate should be ACA / ACCA / CIMA qualified with experience in manufacturing / engineering industries, proficient in sales and purchase ledger input experience and well-versed with Oracle.

**TREASURY EXECUTIVE - AED 15,000/-
(Ref – 29167)**

A leading automotive company is looking for a Treasury Executive. You will be responsible in maintaining bank accounts, checking / monitoring bank charges, managing the daily operational relationships with internal / external parties on all subject related to cash management, monthly treasury forecasts, monthly / quarterly reporting, managing projects related to treasury department, managing Forex cancellations / additions and trade finance.

Send your CV to recruitment@nadiaglobal.com
with the reference number in the subject.