

HOT JOBS

By the UAE's Recruitment Expert



NADIA
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FINANCE MANAGER – AED 40,000/-

An established trading company is looking for a Finance Manager with 15 plus years of experience in the manufacturing, trading or distribution of Fast-Moving Consumer Goods (FMCG) industry. You must be (CA, CPA or equivalent) and have experience in international accounting standards. Your responsibilities include finalization of books of accounts, preparation of cash flow statements (actuals and forecasts), profit & loss accounts, inventory management, receivables / payables management, preparation of budgets, management information reporting, analysis of actual performance against the budget / targets and more specifically an excellent understanding of management accounting. Prior experience of working in a multicultural environment is essential. A good understanding of the commercial aspects of consumer goods manufacturing and distribution industry experience from North African Markets will be ideal. Candidate must be willing to relocate to North African countries. (19/11) (Ref – 28788)

INTERNATIONAL SALES MANAGER – AED 30,000/-

A US based multinational company having their regional office in Dubai is looking to hire a Sales Manager. Should have experience in managing sales team. You will work closely with sales, engineering, procurement teams and major key customers which will bring in significant and consistent revenue to the company. You must have excellent contacts with district cooling providers, engineering consultants and MEP contractors from the ME market. Oil & gas industry experience is preferred especially into pipelines. (05/11) (Ref – 28764)

SENIOR PRODUCT MANAGER

A multinational home appliances manufacturing company is looking for a Senior Product Manager. You will be responsible in managing premium-brands portfolio across the region, analyzing the product necessities of distributors to approach different markets in the region, product segmentation / pricing and looking for opportunities (analysis, channels, others) into different markets to continue improving the business. (15/11) (Ref – 28787)

HEAD OF SALES

A leading home appliance manufacturing company is looking for a Head of Sales. You will be managing premium-brands portfolio across the region. Responsible for achieving yearly turnover and profit targets delegated by the company, negotiating business plans with each one of the distributors across the region, managing sales budget, preparing sales reports, and defining a weekly, monthly and quarterly sales goals. (15/11) (Ref – 28786)

PRODUCER – AED 26,000/-

A reputed iconic entity in Abu Dhabi requires 'Producer' for their entertainment division. Potential incumbents will not only assist the Production Director in pursuing opportunities for business across the whole spectrum of events and exhibitions; but shall oversee proposal budgets in the most cost-efficient manner whilst ensuring proposal submissions at the highest possible standards. Successful candidate shall prove to manage the process of budget submission in tandem with creative concepts ensuring the business viability and competitive opportunities to win new projects. Degree holders with prior expertise in event production and financial/budgeting skills are welcome. (20/11) (Ref – 28795)

SALES MANAGER - GENSET – AED 25,000/-

A multinational company requires a Sales Manager with extensive experience in managing a team of sales, application & installation engineers to support all customers through provision of quotations, literature and technical product demonstrations for power generation products. Making continuous healthy relationships at all levels with existing and future prospective clients. Preparing DAOP (Distributor Annual Operating Procedure) for diesel generator sets, engines and gas generator sets defining targets in terms of revenues, volumes and market share. (22/10) (Ref – 28722)

CAD MANAGER

A multinational manufacturer based in Abu Dhabi is looking for a CAD Manager with a minimum of 6 years 3D industrial CAD experience and with 2 years of experience in managing and coaching a team. You will be responsible for managing the team of CAD designers, planning, designing, generating, controlling of production and installation drawings for electric / pneumatic OEM, retrofit & after-market projects for gas turbine / compressor air filtration / air inlet projects in line with customer specifications and technical / engineering requirements. (29/10) (Ref – 28747)

EXECUTIVE ASSISTANT – AED 12,000/-

DIFC based international company is looking for a Cantonese or Mandarin speaking Executive Assistant. You will provide support to administration, IT, accounts and HR department. Support the team by coordinating and organizing secretarial / administrative workloads. Knowledge in accounting will be an advantage. (06/11) (Ref – 28769)

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