

## RECRUITMENT & EXECUTIVE SEARCH

### WE ARE LOOKING FOR

#### ASSOCIATE - LITIGATION - AED 30,000/- (Ref ID - 29669)

One of the most prestigious law firms in the region requires a qualified Lawyer with extensive experience in litigation. Instrumental in handling litigation involving a broad range of cases. Establishing and implementing litigation strategies, representing plaintiffs and defendants in hearings. Drafting of legal advice and consultations. Reviewing/revising MOA's and MOU's in English and Arabic.

#### SENIOR BUSINESS DEVELOPMENT MANAGER AED 30,000/- (Ref ID - 29670)

A global business services provider is looking for a Senior Business Development Manager. Incumbent will be responsible for managing a small team of business development managers, identifying new business opportunities, lead generation, client acquisition & business development and, extensively travelling throughout the GCC. Must have more than 5 years of sales experience within the GCC in corporate service provider, trust company, private banking/wealth management, and legal/accountancy.

#### MARKETING MANAGER - AED 30,000/- (Ref ID - 29674)

A well-established company requires a Marketing Manager with extensive experience within the same industry (commercial properties / shopping malls). The incumbent will be responsible for developing clear direction and implementation of marketing activities of multiple malls which include events, advertising and, social media related to these properties. Candidate will be responsible for both B2C and B2B communications.

#### INTERIOR DESIGNER - AED 25,000/- (Ref ID - 29597)

A reputed facility management company requires an Interior Designer for their Abu Dhabi and Dubai divisions. The key person will be responsible for the interior designing strategy for the units with respect to building materials, lighting, interior fit-outs, ceramic and, other architecture of the units. Ideal candidate should have relevant experience in preparing drawings & presentations, coordinate with suppliers & contractors, project management and, interior software. Candidate will also prepare BOQ for projects, conduct site visits and measurements for special projects. Western educated candidate with interior fit-out experience is highly preferred.

#### CONSERVATOR (UAE NATIONAL) - AED 21,000/- (Ref ID - 29677)

A government entity in Abu Dhabi requires a Conservator for their curatorial & collections division. Candidate will support and assist the division's preventive conservation, restoration and, other conservation programs. Incumbent shall adhere to preventative conservation protocol, fulfilling the quality criteria and, protecting the scientific/museographic vision of the entity. UAE nationals with bachelor's or master's degree specialised in 'conservation' discipline are preferred. Fresh graduates can also be considered for internship role.

#### INTERNAL SALES SUPPORT - AED 18,000/- (Ref ID - 29676)

A multinational valve manufacturing company requires an Internal Sales Support Engineer with three years of experience in screening enquiries received from customers, evaluating technical requirements specified & confirming quotations if possible. Preparing cost estimations utilizing standard costs, engineering specifications, and other technical data. Developing customer proposals, including price, delivery and supporting documents. Demonstrating an in-depth understanding of the company products (forged, gate, globe and check valves), functions and features.

#### SALES MANAGER - AED 18,000/- (Ref ID - 29641)

A native Arabic speaker is required with minimum 10 years of experience in selling IT software products related to legal sector. Candidate should be able to prepare sales & marketing strategies, generate leads as well as business for legal tech products, build and manage sales executives based on the sales strategy and, participate in overall growth of the company.

#### SENIOR EXECUTIVE - FIELD SERVICE - AED 17,000/- (Ref ID - 29651)

A reputed automotive company in Dubai requires a Senior Field Service Executive who will be responsible for managing dealership (commercial truck, diesel engine) in GCC and African market. Candidate shall act as a solution provider for dealerships. Review and communicate the safety recall progress and service campaign released by the headquarters to the dealerships; track and monitor dealership compliance. Experience in automotive manufacture as a Service Technical Trainer, Technical Supervisor, Field Engineer or Dealer Workshop Manager more than 5 years in Automotive industry (commercial truck, diesel engine) holding Bachelor's degree in automotive or mechanical engineering is mandatory. Any French and Arabic speakers are welcome.

#### PROJECT ENGINEER / ARCHITECT - AED 15,000/- (Ref ID - 29658)

A leading construction consulting company in Abu Dhabi requires Project Engineer for their commercial and residential architecture division. Successful incumbents must hold architecture engineering (B.Arch.) or civil engineering with architecture certifications in addition to major expertise delivered within design and construction initiative. Candidates must have excellent communication and project management skills.

#### ASSISTANT SALES MANAGER - TRADER (FOOD) AED 13,500/- (Ref ID - 29559)

A multinational company is looking for an Assistant Sales Manager - Trader (Food). Candidate will be responsible for assisting the sales of food materials/products in the Middle East and African countries under supervision of the GM. Provide support in achieving new business and new projects in line with food resources, food products & services.

KHDA Permit No: 629020

# NADIA TRAINING INSTITUTE

## CORPORATE TRAINING & PUBLIC PROGRAMS

<b>Professional in Human Resource Management (PHRM)</b>  Starting 10 <sup>th</sup> April 9:30 am - 6:30 pm <i>Dubai, Abu Dhabi</i>	<b>Office Management &amp; Administration</b>  Starting 10 <sup>th</sup> April 9:30 am - 6:30 pm <i>Dubai, Abu Dhabi</i>	<b>Logistics &amp; Supply Chain Management</b>  Starting 10 <sup>th</sup> April 9:30 am - 6:30 pm <i>Dubai, Abu Dhabi</i>
<b>Executive Personal Assistant Training</b>  Starting 10 <sup>th</sup> April 9:30 am - 6:30 pm <i>Dubai, Abu Dhabi</i>	<b>Data Analytics, Data Science &amp; Data Mining</b>  Starting 10 <sup>th</sup> April 9:30 am - 6:30 pm <i>Dubai, Abu Dhabi</i>	<b>Digital Marketing</b>  Starting 5 <sup>th</sup> June 9:30 am - 6:30 pm <i>Dubai, Abu Dhabi</i>
<b>Employee Achievement &amp; Motivation</b>  Available on Request <i>Dubai, Abu Dhabi</i>	<b>Emotional Intelligence</b>  Available on Request <i>Dubai, Abu Dhabi</i>	<b>Customer Excellence</b>  Available on Request <i>Dubai, Abu Dhabi</i>

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